

New from WorldECR – *The Export Compliance Manager's Handbook*

The publishers of *WorldECR* are pleased to announce the publication of *The Export Compliance Manager's Handbook*, a new guide designed to act as both an introduction to some of the key areas of export control compliance practice and also as a helping hand in dealing with typical challenges.

The Handbook (264 pages) falls into 26 chapters plus Foreword and Glossary, and includes insight from a number of popular and highly respected *WorldECR* regular contributors.

Writing in the Foreword to the Handbook, *WorldECR* editor, Tom Blass, notes: 'Our mission in commissioning the chapters that constitute this book has been to provide a common-sense overview of the key issues pertinent to a complex subject.

'In its conception, we saw it as a helpmate for the export controls compliance practitioner, whether a long-in-the-tooth veteran who remembers the CoCOM ('Coordinating Committee for Multilateral Export Controls') but needs a refresher on a fast-changing area of law, or a newcomer, born, plausibly, even after the fall of the Berlin Wall, and excited to be entering an area of practice which reflects the great seismic shifts in political geography that continue to enliven, though occasionally imperil, our lives.'

Content

The chapters and contributing authors are:

- The multilateral export control regimes: an introduction by *Laura Rockwood, Executive Director of the Vienna Center for Disarmament and Non-Proliferation*
- The United States Export Control Reform Initiative by *Bruce H. Leeds and Jennifer Horvath, Braumiller Law Group*
- The U.S. Export Administration Regulations ('EAR'): an introduction by *Olga Torres, Torres Law, PLLC*
- Navigating the ITAR by *Olga Torres, Torres Law, PLLC*
- Dual-use export controls in the European Union by *John Grayston, Grayston & Company*
- Export controls beyond the United States and European Union by *Jay Nash, SECURUS Trade*
- Export controls adopted as trade sanctions measures by *Glen Kelley, Jacobson Burton Kelley PLLC*
- U.S. antiboycott laws: overview and compliance strategies by *Kim Strosnider and Christine Minarich, Covington & Burling LLP and Raytheon Company*
- Implementing an Internal Compliance Programme ('ICP') by *Stacey Winters, Deloitte*

- A step-by-step overview of U.S. commodity jurisdiction by *Olga Torres and Matt Fogarty, Torres Law, PLLC*
- Developing and implementing a restricted party screening programme by *Kevin J. Cuddy, GE Corporate*
- Global Trade Automation: an introduction by *Pablo LeCour, Deloitte*
- Record-keeping and export control compliance: what to, how to, and why you must by *Lila Rose, PolyOne*
 - Re-exportation Part 1: The EAR by *Kevin DiBartolo, Latham & Watkins*
 - Re-exportation Part 2: ITAR and OFAC by *Kevin DiBartolo, Latham & Watkins*
 - Key elements of technology transfers under U.S. export controls by *Michael Burton and Glen Kelley, Jacobson Burton Kelley PLLC*
 - Export controls and sanctions in the cloud: a U.S. perspective by *Joseph Schoorl, Hughes Hubbard & Reed*
 - Export controls and cryptographic items by *Richard Tauwhare, Dechert llp*
 - Intra-company transfers by *Ajay Kuntamukkala, Lourdes Catrain, Roy Liu and Christopher Lock, Hogan Lovells*
 - Compliance for exporters and freight-forwarders: a shared approach by *Jamie Joiner and Ashley Moore, Joiner Law Firm PLLC*
 - U.S./EU defence brokering: an introduction by *Jack Hayes, Steptoe & Johnson*
- U.S. export controls and sanctions risks in the manufacturing supply chain by *Timothy P. O'Toole and Abigail E. Cotterill, Miller & Chevalier Chartered*
- Recognising and responding to 'red flags' by *Robert Shaw, James Martin Center for Nonproliferation Studies, Middlebury Institute of International Studies at Monterey*
- Anatomy of an export control investigation by *Ryan Fayhee and Alexandre Lamy, Baker McKenzie*
- Disclosures in the United States – when to, what to consider, and how to do it by *Alexandra Baj, Steptoe & Johnson*
- Disclosure: a global approach by *Tristan Grimmer and Daniel Lund, Baker McKenzie*



How to order

The Export Compliance Manager's Handbook will be available from mid-May 2017 directly from *WorldECR*. Copies cost £45 (plus postage and packing). For further information and to order your copy, please email info@worldecr.com with your order requirements. Discounts for bulk orders are available.